



**7<sup>th</sup> & 8<sup>th</sup> November**  
**Nairobi, Kenya**

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**Collaborative pilot on Warehouse Receipts  
(WR) financing solution**

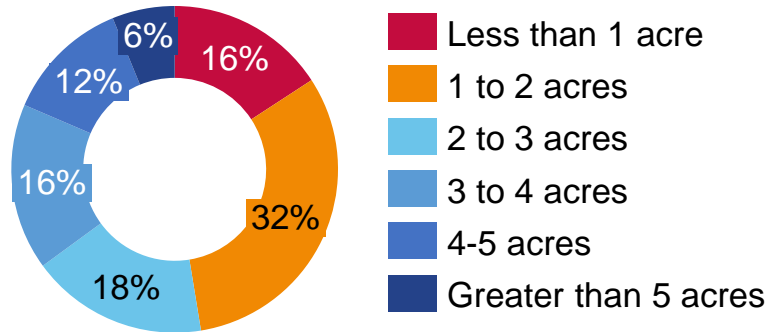
#ALE2023 #AgriFinALE2023

# Situational Analysis

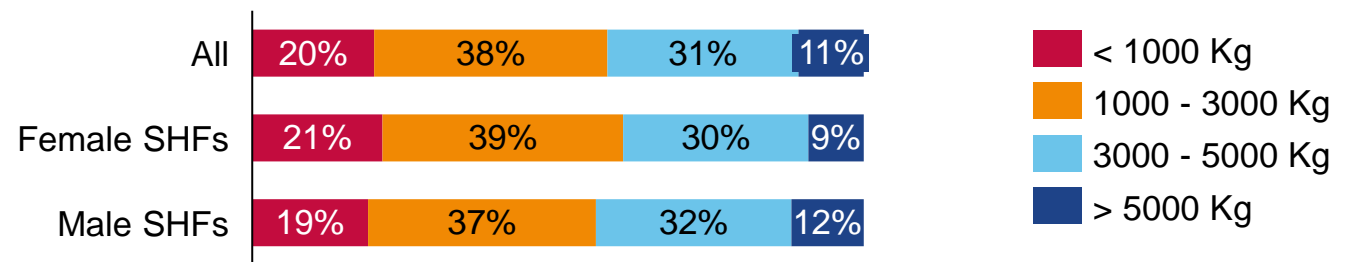


There are 7.5 million smallholder farmers (SHFs) in Kenya.<sup>1</sup> 94% cultivate farms smaller than 5 acres and have an annual median produce of 1,000 – 3,000 Kgs.<sup>2</sup>

Acreage of farms cultivated by smallholder farmers <sup>2</sup>



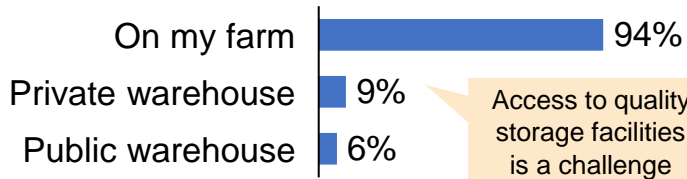
Annual produce of smallholder farmers <sup>2</sup>



Among the key challenges faced by smallholder farmers is:

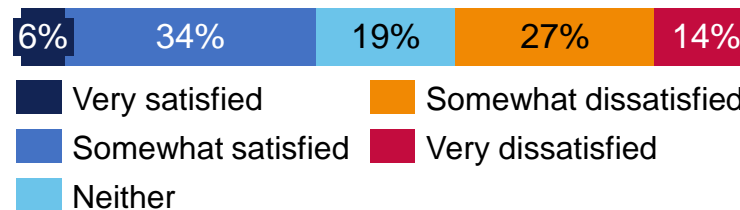
## 1 Post-harvest losses of up to 50% <sup>3</sup>

Storage facilities used by SHFs <sup>2</sup>



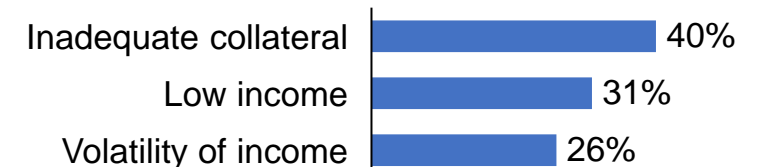
## 2 Exposure to high price volatility of produce

Satisfaction with selling price of produce <sup>2</sup>



## 3 Inadequate access to finance

Barriers to credit <sup>2</sup>





*Thank You!*